



What Sandia National Laboratories Buys

Streamlined Acquisition Procurement

- Specializes in purchases valued at \$250k or less in support of all Program Management Units at the Laboratory.

Corporate and Strategic Procurement

- Business Operations
- Human Resources
- Medical Benefits
- Medical Support
- Leadership Coaching, Organizations Development and Training
- Project Management and Earned Value Management System Support
- Just-In-Time (JIT) Contracts
- Supply Chain Management Center (SCMC),
- Integrated Contractor Purchasing Team (ICPT)
- Staff Augmentation
- Consultant, Advisory Panel Participants and Speaker Engagements
- Retirees

California Procurement

- Purchase all goods and services noted below except for JIT and International.

Science & Technology / University Procurement

- Computing research
- Advanced Sciences:
 - Thermal
 - Fluid
 - Aero
 - Fire
 - Structural Dynamics
 - Shock Physics
 - Solid Mechanics
- Pulsed Power sciences
- Material Science & Engineering equipment and services:
 - Materials aging & reliability
 - Radiation Quantum & Plasma Sciences
 - Semiconductor & Optical Sciences
 - Integrated nanotech
- University Contracts

Infrastructure Operations Procurement

- ES&H and Emergency Management
- Safeguards & Security
- Facilities Management Operations
- Construction
- Architectural & Engineering Services
- Facilities Maintenance Services
- D&D (Demolition & Decontamination)
- Leases for Real Property
- Management Services for Waste Facilities & Operations

Security & International Procurement

- Research Support of Alternative Energy Projects; wind, solar, geothermal, ocean wave
- Research Support of Energy Storage Projects
- Services / Instrumentation used to Support Climate Change Research
- Deep Well Drilling and Well Logging Services
- Support of Research on Nuclear Waste Storage
- Support of Research on Nuclear Reactor Safety
- Development of Robots for Military Applications
- Construction & Installation of Security Systems; generally outside of New Mexico & including International
- Development of Electronic Security and Physical Security Systems
- Systems Mission Engineering
- Monitoring Systems & Technology

National Security Programs Procurement

- Defense Systems & Assessments
 - RF & Electronic Systems
 - Integrated Military Systems Development
 - Information Systems Analysis
 - Cyber Security
 - Systems Assessment & Research
- Microsystems Science, Technology and Components Equipment and Services:
 - Wafer and Microcircuit Fabrication
 - Wafer Processing Services

Nuclear Weapons Procurement

- Explosives
- Energetic Components
- Concurrent Design & Manufacturing
- Precious Metals
- Tonopah Test Range Activities
- Nuclear Deterrence (ND) Planning & Operations
- ND Mark Quality Input Materials
- Weapon Evaluation Test Laboratory
- Engineering Design & Integration
- Responsive Neutron Generator Product Deployment
- Neutron Generator/Explosive Tooling, Gages, Fixtures, Molds
- Power Sources & Batteries
- Manufacturing, Shop Overflow through the Manufacturing Processes & Services Department

Integrated IT Procurement

- Commercial-off-the-Shelf (COTS) Products (i.e., hardware & software) and Services for the entire Laboratory
- Computing & Network Services
- Information Systems Development
- IT / Telecommunications
- Custom Programming

SNL's Supplier Diversity Advocates are the "front door" to Sandia National Laboratories (SNL) for small business. The team provides information on how to do business with SNL and is a link between the Subcontracting Professional (SP), the Technical and Administrative end users, and Suppliers capable of providing products and services to the Laboratories.

BOW Fast Facts:

- Opportunities are listed in accordance with the North American Industry Classification Codes (NAICS).
- Each subcontracting opportunity listed on the website provides the designated NAICS Code, Synopsis of Work and Mandatory Requirements.
- Potential suppliers are required to register in SNL's iSupplier Portal in order to receive a Request for Quotation (RFQ).
- SNL reserves the right to change the competition type prior to release of the Request for Quote (RFQ).
- Be aware that major revisions or cancellations may occur with potential subcontract opportunities.
- Register in iSupplier and subscribe to receive e-mail notification of upcoming business opportunities by visiting the BOW.

Supplier Diversity Advocates invite Suppliers to visit the Business Opportunities Websites (BOW)

24 hours a day, 7 days a week, and 365 days a year, the supplier community can access this site to view competitive subcontracting opportunities posted by Sandia National Laboratories (SNL).

The BOW is intended to help suppliers identify potential subcontracting opportunities. Interested suppliers, who have the potential to receive a Request for Quotation (RFQ), must respond to the Business Opportunities Website posting with a description of their company's capabilities, as they relate specifically to the Statement of Work and Mandatory Requirements.

Register in iSupplier and subscribe to receive e-mail notification of upcoming business opportunities by visiting the BOW.

- Suppliers may subscribe to 2-digit sectors, or 3, 4, or 5 digit NAICS subcategories; or specific 6 digit NAICS codes
- Suppliers will only receive BOW posting e-mails for those opportunities that fall under their registered NAICS codes

The Business Opportunities Website (BOW) is located at the following URL:

http://www.sandia.gov/working_with_sandia/prospective_suppliers/business_opportunities_site.html

Supplier Diversity Advocates invite Suppliers to visit SNL Websites

Register in iSupplier: Information on: SAM registration; How to register in Sandia's iSupplier portal: http://www.sandia.gov/working_with_sandia/prospective_suppliers/supplier_registration.html

Working with Sandia – Small Business

http://www.sandia.gov/working_with_sandia/procurement/potential_suppliers/small_business/index.html

Working with Sandia – Prospective Suppliers, Current Suppliers, Technology Partnerships

http://www.sandia.gov/working_with_sandia/procurement/index.html

What Does Sandia Buy?

http://www.sandia.gov/working_with_sandia/procurement/what_sandia_buys/index.html

Subcontract Information:

This subcontract library contains: a listing of forms; environmental, safety & health (ES&H) requirements; terms and conditions; policies; and link to iSupplier Registration

http://www.sandia.gov/working_with_sandia/procurement/current_suppliers/contractor_bidder/index.html

Construction and Facilities:

Information on: A&E and Construction Partnerships; Forms, Safety; Certified Payroll; Subcontractor ES&H

http://www.sandia.gov/working_with_sandia/procurement/current_suppliers/construction_facilities/index.html

Technology Partnerships

http://www.sandia.gov/working_with_sandia/technology_partnerships/index.html

Licensing and Technology Transfer

<https://ip.sandia.gov/>

Technology Deployment Centers

http://www.sandia.gov/research/facilities/technology_deployment_centers/index.html

New Mexico Small Business Assistance Program

<http://www.nmsbaprogram.org>

DOE's Small Business Voucher Pilot

<https://www.energy.gov/eere/solar/small-business-voucher-pilot-program>

DOE's SBIR/STTR

<http://science.energy.gov/sbir>